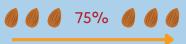
Market Profile: United States



Trade

- The U.S. is the single largest market for California almonds.
- The U.S. accounts for about 25% of shipments, with 75% being exported.







- Almonds are the #1 ag export from California.
- The U.S.'#1 specialty crop export is almonds.



• The U.S. represents over 80% of global almond production.



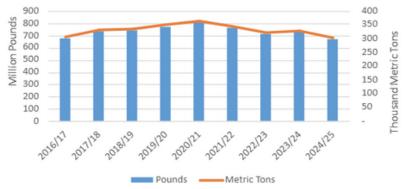
- ton 3 California crops, with a 2023 farmgate value of \$3.9 billion
- 2024/25 crop year saw a decrease in domestic shipments from 728 million lbs. to 671 million lbs.





Aug-July ABC Data in Lbs/MTs

U.S. Domestic Almond Shipments (Million Lbs.)



Key Issues

- Compliance with California and U.S. regulatory requirements for almond production is essential and goes hand-in-hand with understanding the U.S. market environment.
- Implementation of the Sustainable Groundwater Management Act (SGMA) is likely to impact the overall ag footprint in California, including almonds.
- Research is identifying value-added benefits for almond's natural biomass - shells, hull, tree - produced in addition to the nut itself.
- · Whole Orchard Recycling involves grinding up orchards at the end of their productive lives and incorporating the woody biomass into the soil. ABC-funded research indicates that over time this practice increases yields, returns nutrients to the soil, increases water infiltration and storage, and sequesters 2.4 tons of carbon per acre in the soil.



Almost 100% of U.S. commercial almond production is in California.

